

IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

JACKSON FAMILY WINES, INC., et al.,

Plaintiffs,

v.

DIAGEO NORTH AMERICA, INC., et
al.,

Defendants.

Case No. 11-5639 EMC (JSC)

**ORDER DENYING IN PART AND
GRANTING IN PART MOTION TO
COMPEL (Dkt. No. 115)**

This trademark infringement action between wine industry competitors has resulted in numerous discovery disputes. Although fact discovery closed in July 2013, the parties have submitted yet another discovery dispute to the Court. On August 2, 2013, the Court granted Plaintiffs' motion to compel a 30(b)(6) deposition on, among other topics, the distribution of Defendants' Crème de Lye chardonnay product. (Dkt. No. 77.) The deposition of Defendants' 30(b)(6) designee on this topic, Paul Kalagher, occurred on October 30, 2013. Plaintiff now seeks another deposition on this same topic on the ground that Mr. Kalagher was not appropriately prepared to answer relevant questions. (Dkt. No. 115.) After carefully considering the parties' joint discovery letter brief, and having reviewed the transcript of Mr. Kalagher's deposition in its entirety, the Court declines to order a further deposition; however,

1 within one week of the date of this Order Defendants shall produce to Plaintiffs the documents
2 which Mr. Kalagher reviewed to prepare for this deposition to the extent such documents have
3 not previously been produced.

4 Plaintiffs' Rule 30(b)(6) notice broadly sought testimony regarding "[d]istribution of
5 Your CRÈME DE LYS wine products, including but not limited to Your distribution through
6 Southern Wine & Spirits of America d/b/a Pacific Wine and Spirits." (Dkt. No. 67-1.) While
7 Mr. Kalagher was unable to answer some questions which he should have been prepared to
8 answer, many of the deposition questions went to the topic's scope or were not clearly called
9 for in light of its broad nature. For example, Mr. Kalagher cannot be faulted for not being
10 able to answer questions regarding Defendants' conduct with respect to Plaintiff's La Crema
11 product or communications with distributors. Further, many of the questions were actually
12 about marketing, not distribution. If Plaintiffs wanted testimony on such discrete issues, the
13 deposition notice needed to be more specific. Further, Plaintiffs were on notice that
14 Defendants' distributors would likely have the most specific knowledge of where Crème de
15 Lye is sold, yet Plaintiffs cancelled their deposition of Defendants' largest distributor. At this
16 late date in the litigation when fact discovery has long closed a further 30(b)(6) deposition
17 would serve no purpose other than to increase the parties' costs.

18 On the other hand, the answers to questions Mr. Kalagher should have been able to
19 answer—for example, factual questions regarding where Defendants' product is sold—appear
20 for the most part to be included in the documents Mr. Kalagher reviewed to prepare for his
21 deposition. As Defendants do not dispute that the documents are relevant and responsive to
22 Plaintiffs' previous discovery requests, Defendants shall produce the documents to Plaintiffs
23 within one week of the date of this Order to the extent the documents have not previously
24 been produced.

25 **IT IS SO ORDERED.**

26 Dated: December 2, 2013

Jacqueline S. Corley
27 JACQUELINE SCOTT CORLEY
28 UNITED STATES MAGISTRATE JUDGE